

New Horizon is a full-service provider of voice, data & Internet solutions for businesses.

Headquartered in the Northeast, we serve organizations throughout the U.S., with a high concentration between Maine and Virginia.



A Brighter Way to Connect Businesses

*In 2002, a team of longtime telecom executives started New Horizon Communications acting on a bold vision for how to achieve superior efficiency and account management.*

### **Innovative business model inspired by decades of telephony experience**

- Customer-centric structure, products, practices & tools
- Only top industry talent
- Focus on managing relationships, not sales activities or network boxes

### **Stable & growing— with strong operations, ownership & outlook**

- Privately held
- Profitable & debt-free since 2004
- 3,500+ customers & 100,000+ lines
- Steadily increasing revenues, margins & income
  - 27% increase in top-line revenues in 2010
  - Estimated 2011 revenue of \$45M

### **Aligned with the best performing carriers**





Proud Member of the 2011 *Inc. 5000* List Recognizing the Fastest-Growing Private Companies in the U.S.

## Entrusted by notable & substantial organizations

- Small business, middle market & enterprise-level customers
  - *Local, regional, national & global businesses*
  - *Mission-critical organizations including banks, hospitals & schools*
  - *Private & publicly traded entities*
  - *Single- & multi-location operations*
- All recognize & value NHC's unique approach



### 1. Customer-Centric Network Solutions

*We tailor the best conceivable solution for each business, leveraging our Multi-Carrier Platform merging hundreds of our partners' voice, data & Internet offerings*

### 2. Exceptional Service

*Smart policies, procedures & personnel ensure uncompromising service delivery*

### 3. Sophisticated Web Portal

*Powerful, always-on online utility allows NHC customers to track, monitor & enhance their business' telecom consumption, inventory, performance & investment*

### 4. Dependable Account Management

*Customers come to depend on consistency & accountability from us, driven by our 14-point "Relationship Roadmap"*

**New Horizon's fresh approach to telecom gives you access to all of the products, information & professionals you need to succeed.**

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